







# PROFESSIONAL LIGHTING SOLUTIONS

# LIGHTING FOR PEOPLE IN THE WORKPLACE

ETAP is an independent European company, founded in Antwerp in 1949. We design energy-efficient lighting solutions for every professional environment, from office buildings to hospitals to educational establishments to industrial workshops. ETAP develops and produces its own luminaires and systems, for both general and emergency lighting. We support our customers from a to z with a comprehensive set of services.

## LIGHTING

ETAP produces a complete range of luminaires. With reflectors, diffusers and lenses. With LEDs or fluorescent lamps. From standard luminaires to tailored solutions. The focus is always on energy-efficiency.

## EMERGENCY LIGHTING

We have standard-compliant solutions for both architectural and industrial environments. Both autonomous luminaires and central battery systems, in addition to systems for the control and management of emergency lighting installations. Numerous design prizes illustrate our passion for design and finish. The focus is always on reliability, so that your emergency lighting will also actually work in the event of an emergency.

**LED+LENS™**  
TECHNOLOGY

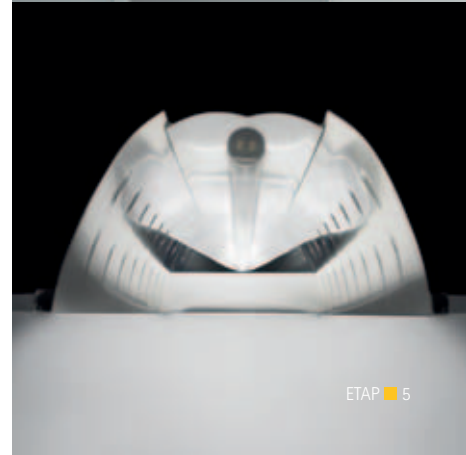


## LIGHTING CONTROL SYSTEMS

Our lighting control systems solutions are aimed at creating flexibility within your building and minimising power consumption. Our specialists will provide you with a tailored solution and will assist you from planning to implementation.

## SERVICES

ETAP provides a broad range of services: installation, implementation, configuration, start-up, maintenance, etc. We make sure your installation always operates optimally – even long after delivery.



# SAVING ENERGY





## THE MOST ENERGY-EFFICIENT SOLUTION

Lighting accounts for approximately 20% of total energy consumption worldwide. Depending on the type of building and the activity, this share may rise. In other words, lighting offers a tremendous savings potential. And it is this energy-efficiency that is a priority for ETAP in the development of lighting solutions.

### EXCELLENT LIGHTING, SAVING ENERGY

At ETAP we deploy our know-how to achieve the desired light level with the least possible installed power, which is made possible thanks to high efficiency, ingenious optical design and clever arrangement of luminaires. Advanced light control systems in turn provide the correct light level for each location at any time. No more no less.







## PROMOTING ENERGY EFFICIENCY

Energy-efficient lighting is our core business. That is why we take an active part in the European Commission's GreenLight-programme, which encourages companies and authorities to illuminate their buildings in an energy-efficient way. As Main GreenLight Endorser ETAP has helped dozens of companies to become GreenLight Partner. As a Partner you save on energy costs whilst ensuring superior light quality and pleasant working conditions.







# LIGHTING FOR PEOPLE

## BEAUTIFUL, COMFORTABLE AND SAFE

Lighting is critical to creating a pleasant, productive and safe working environment. Our lighting solutions combine comfort and perfect architectural integration.

### MAXIMISING COMFORT

Good lighting makes the workplace comfortable. The light level must be pleasant, perfectly adapted to the workplace, to the location within the building, to time and conditions and to the users' personal preferences. It ensures proper contrast and colour rendition and prevents disturbing glare.

### LIGHTING ENHANCES ARCHITECTURE

ETAP specialists will provide you with a lighting design that enhances your building's architecture. Our solutions – for both general and emergency lighting – can be seamlessly integrated into any environment. The high spec finish creates added value for your building.



## ENSURING SAFETY

Good lighting makes the building safer. Illuminance must be adjusted to the type of activity everywhere in the building. Good (emergency) lighting makes the location more surveyable so that people are and feel safer there. In emergency situations emergency lighting ensures the safe evacuation of all users.



# PARTNER IN LIGHTING









## DEVELOPING THE BEST SOLUTION TOGETHER

For ETAP the customer's wishes come first. Thanks to our professional approach, our flexibility and our service-oriented organisation we realise those wishes.

### OUR SALES REPS ARE ADVISERS

Our sales reps are first and foremost advisers and perfectly trained lighting specialists. They will examine your wishes and needs with you and will develop, together with our Research Department, a lighting plan that meets all your expectations.

### EVERY ORDER IS A PROJECT

Even after the order is placed, ETAP will not just be your supplier but also your partner. We treat every order like a project. We support the customer from start to finish, from first conversation to final delivery.



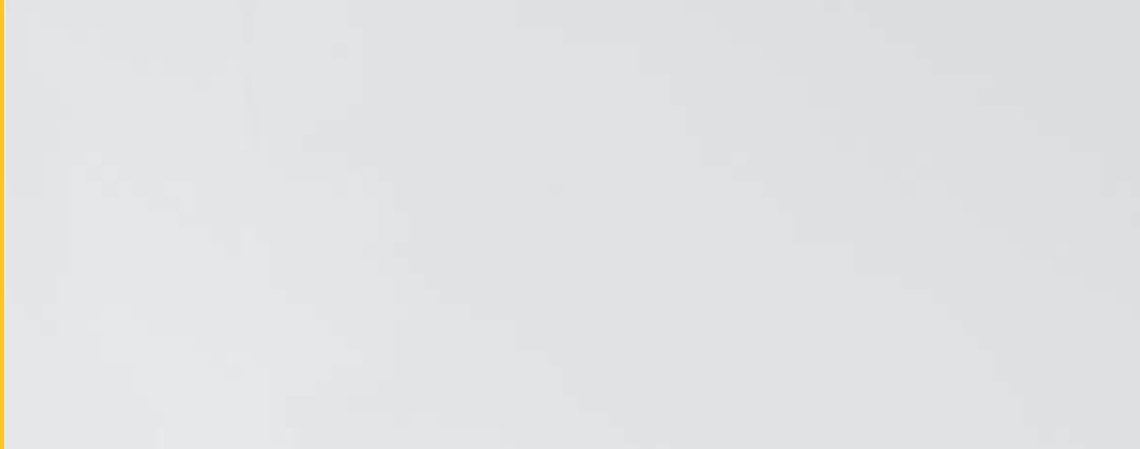
## FLEXIBILITY IN TAILORED SOLUTIONS

We design and produce our own luminaires and systems and are therefore in the perfect position to develop tailored solutions. An important plus in renovations, where we can take into account the existing situation. In new construction projects, we can capitalise on the architects' and engineers' wishes.

## SERVICE-ORIENTED ORGANISATION

Lighting systems work best if they are correctly adjusted and well maintained. This is a concern we take over from you. We help you with the commissioning of your (emergency) lighting or light control system. After delivery we can handle periodic maintenance.







INNOVATION  
IS IN OUR DNA

## LONG TRADITION OF INNOVATION

ETAP heavily invests in technological know-how and innovation. With one goal in mind: providing our customers with the best possible lighting solutions.

### INVESTING IN INNOVATION

ETAP has its own Research & Development department and invests approximately 7% of its annual turnover in R&D. We regularly work with universities, colleges of higher education, research centres and other knowledge establishments. By working closely with our customers, we keep tabs on what is happening in the market. This is the input for our innovative lighting solutions that meet specific customer needs.

### SHARING KNOW-HOW AND EXPERTISE

We aim to share our know-how with customers, which starts with advice during the sales process. We regularly publish newsletters, brochures and technical reports on current topics in lighting technology. Visitors to our Light Pavilion experience in person how the correct lighting and emergency lighting contribute to the implementation of their building plans.



K4, first signage using  
OLED-technology



## DESIGN AS INNOVATION

ETAP regularly breaks with tradition in the area of the design of luminaires. Our sense of creative design and our attention to detail and finish have won us numerous design awards.

## INNOVATION THROUGH KNOWLEDGE

ETAP has control over all critical steps in the creation of luminaires and systems: sophisticated design technologies, modern labs and a wide range of production processes - from metalworking to PCB assembly. This in-depth knowledge, which we continue to further develop in collaboration with a network of specialist partners, enables us to quickly and efficiently convert innovative ideas into concrete products.



# SUSTAINABLE ENTREPRENEURSHIP







e-Brake

SAFAN

## WITH AN EYE FOR MAN AND ENVIRONMENT

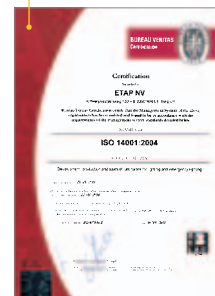
ETAP feels strongly about sustainability, which is expressed in all our activities, from our ISO 14001 certified environmental protection system to close attention to the quality of our installations and lighting solutions..

### ATTENTION FOR THE ENVIRONMENT IN ALL ACTIVITIES

From its very foundation in 1949, ETAP shareholders had an eye for the sustainability of the company's activities. Today our commitment to man and the environment is stronger than ever. Thanks to our ISO 14001 certification, care for the environment is furthermore embedded in all our corporate processes, from product design to waste processing. We publish a sustainability report every two years, drawn up in accordance with international GRI guidelines.



ETAP is ISO14001 and ISO9001-certified.



## QUALITY BOOSTS SUSTAINABILITY

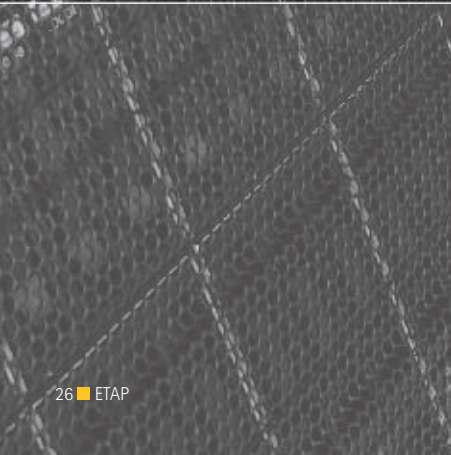
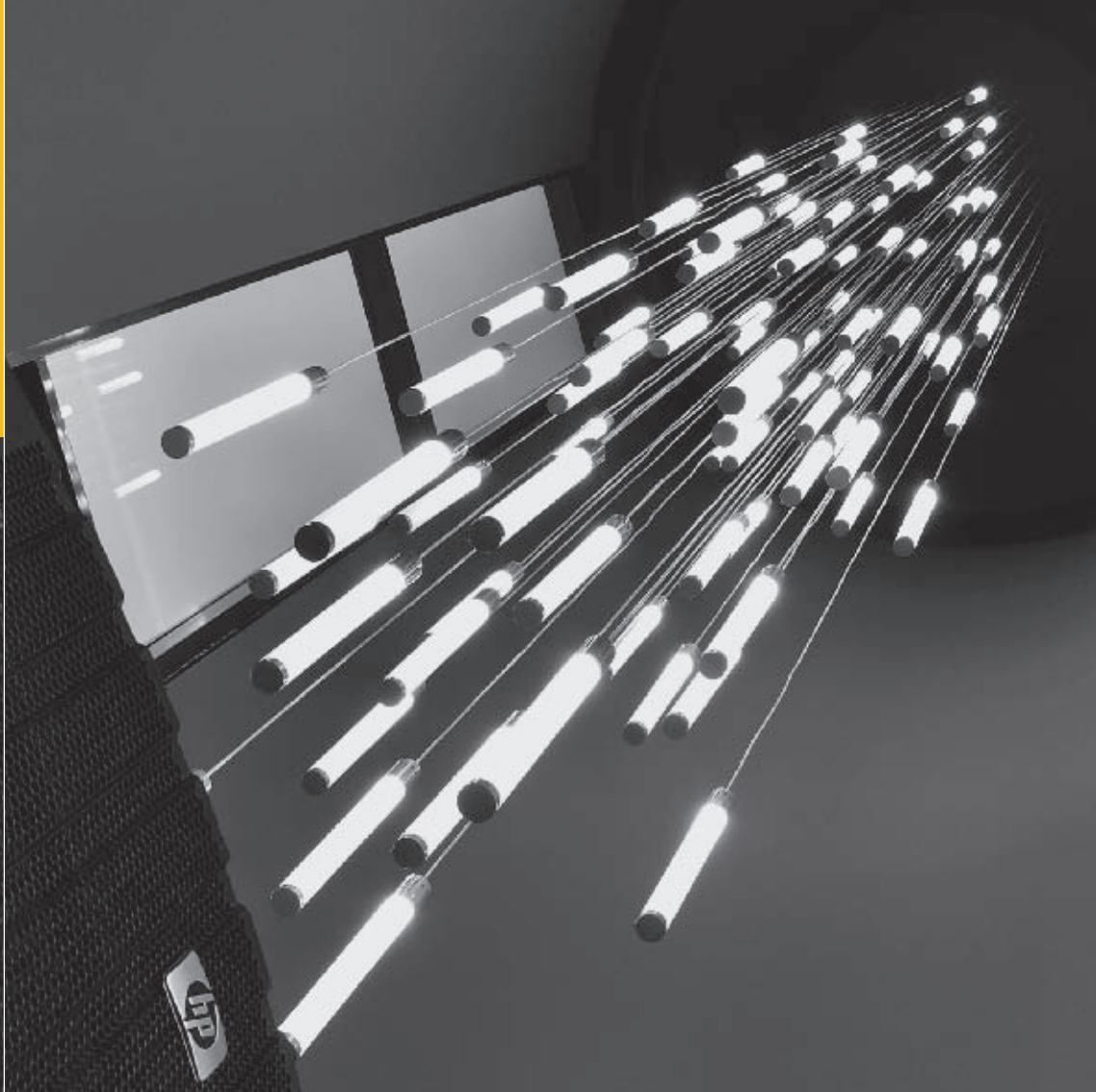
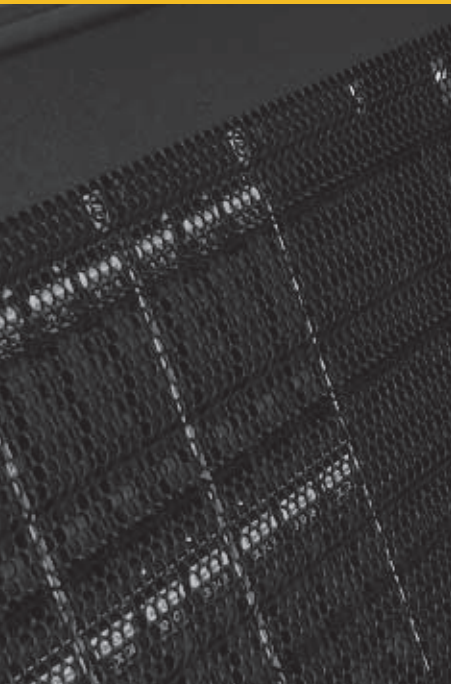
Close attention for quality results in long-lasting sustainable lighting installations, which keep power consumption low and have little impact on the environment. This too is sustainability. ETAP has its own laboratory with a myriad of measuring instruments that help to optimise the performance of components and luminaires. All our solutions are thoroughly tested, in order to make sure that we can live up to our promises.

YEAR  
**5**  
WARRANTY



ETAP has a laboratory with various testing and measuring equipment







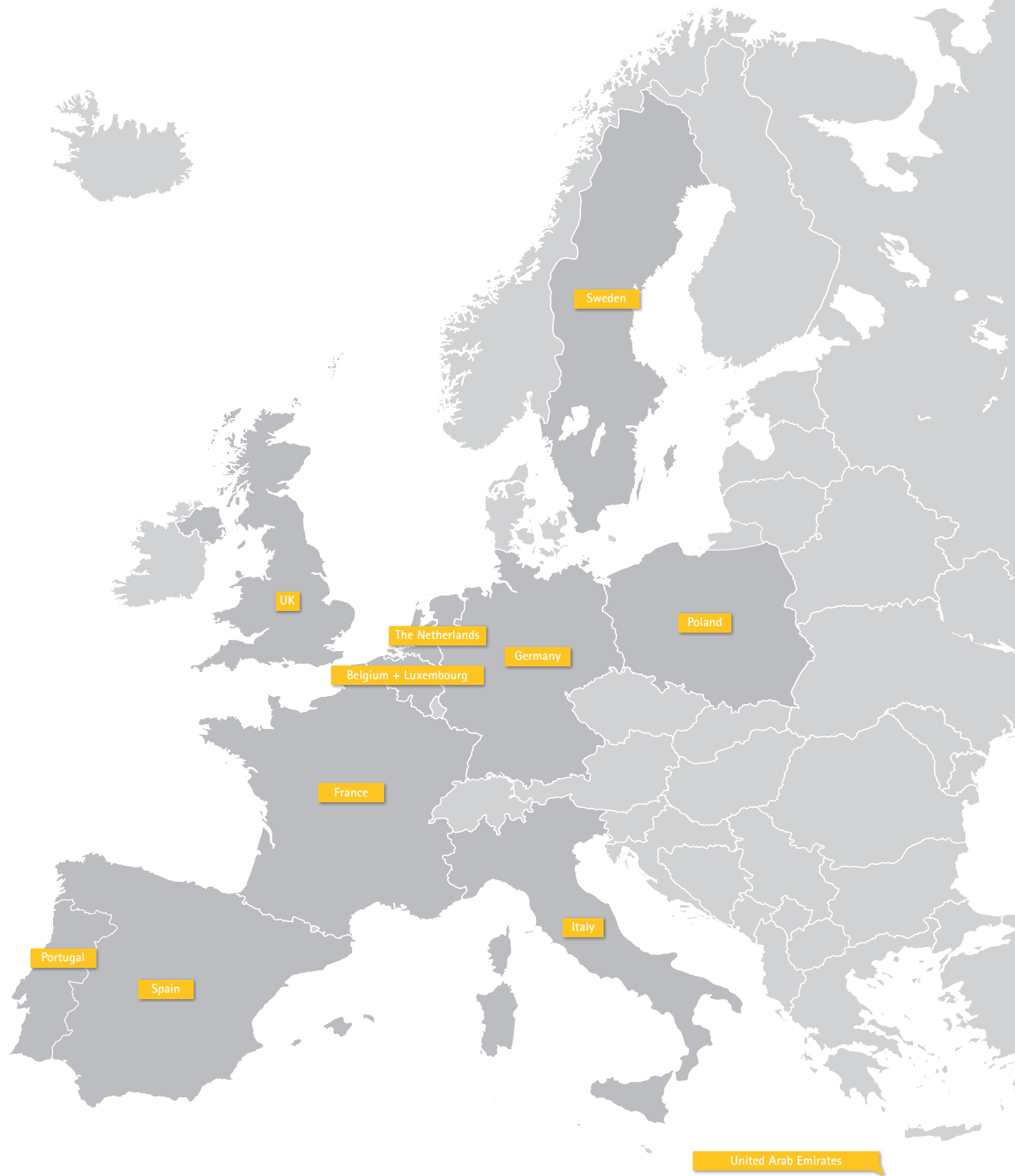
CLOSE TO  
OUR CUSTOMERS

## CUSTOMER-ORIENTED LIGHTING SPECIALIST

As a European lighting company we strive for organic growth based on exhaustive services tailored to our customers.

ETAP employs more than 500 staff in over ten countries. Production mainly takes place at the Malle headquarters in Belgium. Wherever ETAP is active, we run our own sales team with technically versed advisers. As a result we keep a finger on the our customers' pulse and are able to capitalise flexibly on your needs and expectations. In addition to 11 offices in Europe and the United Arab Emirates, we have an ever-expanding global distribution network through our Export department in Malle.







# APPLICATIONS





## OFFICES AND BANKS

Solarwind, Windhof - Luxemburg



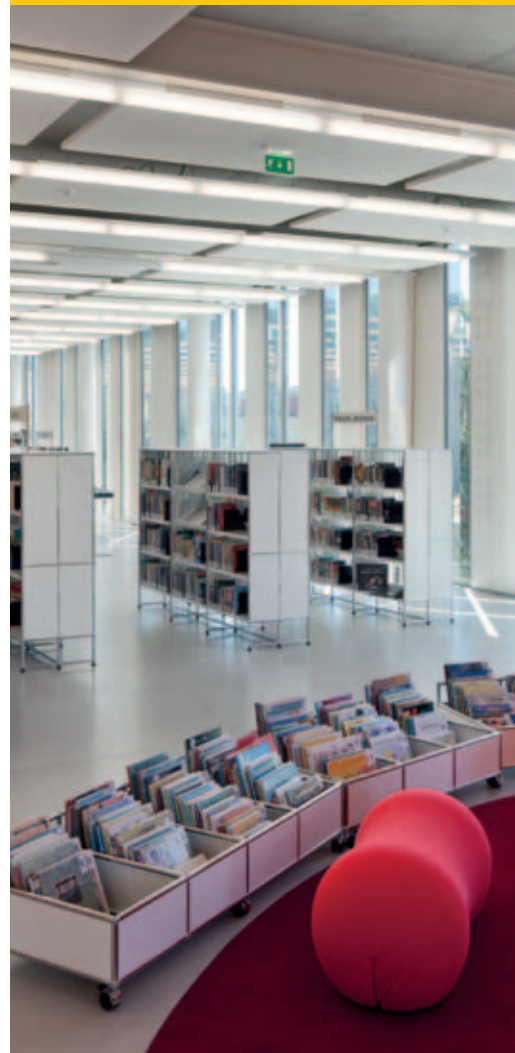
## SCHOOLS AND EDUCATION

College of higher education, Aschaffenburg - Germany



## GOVERNMENT

Multimedia centre, Terrasson - France





## INDUSTRY

Mechelen Auctions, St. Katelijne-Waver - Belgium



## TRANSPORT AND LOGISTICS

Station, Bilbao - Spain



## HEALTHCARE

UMC Radboud, Nijmegen - The Netherlands





## REFERENCES

### OFFICES

Ernst & Young, Belgium  
 E.ON, Germany  
 M&M Forgings, Italy  
 Regent Palace, United Kingdom  
 Dubai Chamber of Commerce and Industry,  
 United Arab Emirates  
 Garrigues, Spain  
 Unilever, The Netherlands  
 Airbus Toulouse, France  
 Max Planck Institute, Germany  
 Ericsson, Sweden  
 Zlote Tarasy, Poland  
 Procter and Gamble, South Africa  
 Norfin, Portugal

### BANKS

ING Brussel, Belgium  
 Dexia, Luxemburg  
 ABN AMRO, The Netherlands  
 Dresdner Bank, Germany  
 Banque de France, France  
 Bank of Amerika, United Kingdom  
 Banco de España, Spain  
 BANIF, Portugal  
 Fortis, Belgium/The Netherlands  
 Postbank, Germany  
 Banco Santander, Spain  
 Svenska Handelsbanken, Sweden  
 Bank of England, United Kingdom

### GOVERNMENT

NMBS/SNCB, Belgium  
 Cité Judiciaire, Luxemburg  
 Ministerie van Defensie, The Netherlands  
 Landwirtschaftsministerium, Germany  
 Renfrew County Council HQ, United Kingdom  
 Generalitat de Catalunya, Spain  
 CCDRLVT, Portugal  
 London Metropolitan Police, United Kingdom  
 Parliament Building, South Africa  
 Ministère de l'Ecologie, France  
 Brandenburgischer Landtag, Germany  
 Court House Malmö, Sweden  
 Campus da Justiça de Lisboa, Portugal

### INDUSTRY

Johnson & Johnson, Belgium  
 Heineken, The Netherlands  
 Continental Teves, Germany  
 Caterpillar, France  
 Eli Lilly Pharmaceuticals, United Kingdom  
 Eurocopter, Spain  
 Gestamp, Portugal  
 Volkswagen, Germany  
 General Motors, Belgium  
 Toyota, Belgium/France/Spain  
 Hansen Transmissions, Belgium/India/China  
 United Biscuits Scotland, United Kingdom  
 Coca-Cola, France/Spain/Germany

## TRANSPORT AND LOGISTICS

Luxairport, Luxemburg  
TNT, The Netherlands  
Deutsche Post, Germany  
BAA Heathrow and Gatwick Airports, United Kingdom  
Dubai Airport, United Arab Emirates  
Schiphol, The Netherlands  
Centraal Station Antwerpen, Belgium  
P&O Gateway, Belgium  
RATP, France  
Neckermann, Germany  
Airport Cairo, Egypt  
Bus Terminal Malmö, Sweden  
Tunel do Rossio, Portugal

## SCHOOLS AND EDUCATION

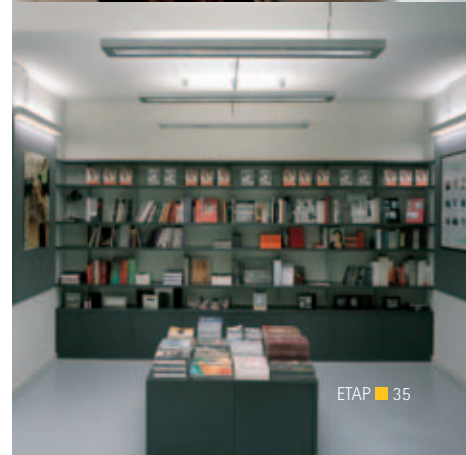
KU Leuven, Belgium  
Universiteit Utrecht, The Netherlands  
Humboldt-Universität, Germany  
Haberdashers (St. Pauls), United Kingdom  
Universidad SEK, Segovia, Spain  
Inst. Superior de Engenharia Porto, Portugal  
Universiteit van Amsterdam, The Netherlands  
Politieschool Borne, The Netherlands  
Universiteit van Antwerpen, Belgium  
Collège de Mandre les Roses, France  
Universiteit Lund, Sweden  
École d'Architecture de Paris Val de Seine, France  
Rossington College, United Kingdom

## STORES

Colruyt, Belgium  
Albert Heijn, The Netherlands  
Runners Point, Germany  
Virgin Megastore, France  
Disney Stores, United Kingdom  
H&M, Spain/Sweden  
Staples, Portugal  
Ikea, Belgium/Spain/Portugal  
Carrefour, Belgium/France  
Decathlon, France/United Kingdom/Spain/Portugal  
Auchan/Alcampo, France/Spain  
Spar, South Africa  
Tiffany Store, Italy

## HEALTHCARE

UZ Edegem, Belgium  
TweeSteden Ziekenhuis Tilburg, The Netherlands  
Klinik Öschelbronn, Germany  
Thelma Golding Health Centre, United Kingdom  
Centro de Salud Sanchinarro, Spain  
Hospital Lusiadas, Portugal  
Hospital Helsingborg, Sweden  
Erasmus Medisch Centrum Rotterdam, The Netherlands  
Middelheim Oncologie, Belgium  
Hôpital Sainte Anne, Paris, France  
Asklepios, Germany  
Hospital San Roque, Spain



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